

Quarterly Disclosure Statement for 1 January 2014 to 31 December 2014

Grosvenor KiwiSaver Scheme Geared Growth Fund

What is the purpose of this statement?

This statement provides key information about the Grosvenor KiwiSaver Scheme Geared Growth Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Geared Growth Fund provides savers with the opportunity to enhance the expected performance from investing in growth assets through the use of leverage to maximise the returns from capital gains over the long-term. It aims to achieve a rate of return (net of fees but before tax) of at least 5.5% per annum above inflation (as measured by Statistics New Zealand's Consumer Price Index) over rolling ten year periods.

Total value of the fund	\$4,245,788
Number of members in the fund	621
Date the fund started	15 July 2009

How has the fund performed?

	Past year
Annual return (after deductions for fund fees and tax ¹)	11.16%

How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.

	12.00%			10.09%		
	8.00% -				7.74%	7.54%
	6.00% -					
5	4.00% -	2.56%				
Annual Return	2.00% -					
lan	0.00% -		1	1		
Ani	-2.00% -	31/03/11	31/03/12	31/03/13	31/03/14	Average annual return
	-4.00% -					return
	-6.00% -					
	-8.00% -					
	-10.00%		-7.78%			

What fees were members charged?

The returns above are after deductions for fund fees². These fees were last totalled up for the year to 31 March 2014 and were:

Total fund fees ³	2.02% of members' investments	
Which are made up of:		
Annual management fee	1.16%	
Performance-based fees	0.00%	
Other fees and costs	0.86%	

Members were also charged membership fees⁴ of \$39.96 over the year to 31 March 2014.

Members may also be charged fees for specific actions or decisions (e.g. account closure fee). See <u>http://grosvenorkiwisaver.co.nz/media/9349/gks-is-sept2014-final-web.pdf</u> for more information about these fees.

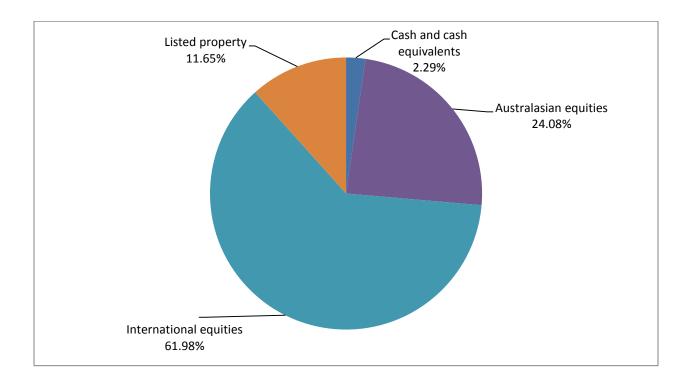
Example of how this applies to a member

Mr Smith had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Mr Smith received a return after fund fees and tax were deducted of \$1,116 (that's 11.16% of his initial \$10,000). Mr Smith also paid \$39.96 in membership fees. This gives Mr Smith a total return of \$1,076.04 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

Australasian equities	40.00%
International equities	50.00%
Listed Property	10.00%

Top 10 investments

	Name	Percentage of fund net assets	Туре	Country	Credit rating (if applicable)
1	Vanguard International Shares Index Fund (Hedged) - NZD Class	35.31%	Fund	Australia	
2	Vanguard Int'l Shares Index Fund	23.18%	Fund	Australia	
3	Vanguard International Property Securities Index Fund (Hedged)	6.82%	Fund	Australia	
4	Vanguard Emerging Markets Share Index Fund	3.89%	Fund	Australia	
5	Cash deposit (ANZ)	2.58%	Cash and cash equivalents	New Zealand	AA-
6	Vanguard Value ETF	2.22%	Fund	US	
7	Fletcher Building Limited	1.82%	Australasian equities	New Zealand	
8	Spark New Zealand Limited	1.73%	Australasian equities	New Zealand	
9	Kiwi Property Group Limited	1.61%	Australasian equities	New Zealand	
10	Goodman Property Trust	1.44%	Australasian equities	New Zealand	

The top 10 investments make up 80.60% of the fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
David Beattie	CIO and Joint CEO, Grosvenor Financial Services Group	14 years, 1 month	CIO, Westpac Financial Services	10 years, 2 months
Nic Craven	Research Manager, Grosvenor Financial Services Group	8 months	Senior Advisor, MBMG Capital Partners	8 months
Allan Yeo	Managing Director, Grosvenor Financial Services Group	16 years, 6 months	Associate Director, Barclays Bank plc	2 years
Rowan Calvert⁵	Senior Equity Analyst, Grosvenor Financial Services Group	4 years, 5 months	Surveillance Analyst, New Zealand Exchange	4 years, 10 months
Conrad Wong⁵	Fixed Interest Analyst, Grosvenor Financial Services Group	3 years, 10 months		

Further information:

Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Grosvenor KiwiSaver Scheme's annual financial statements for more information about the scheme's related-party transactions.

Changes to trade allocation, execution and proxy voting policies

There have not been changes to the fund's proxy voting policy in the past three months. See <u>http://www.grosvenorkiwisaver.co.nz/media/11306/proxy-vote-philosophy.pdf</u> for more information about this policy. The fund does not have trade allocation and execution policies.

Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at http://www.grosvenorkiwisaver.co.nz/media/11524/kss10026-005-qdsdec2014-ggf.csv.

Notes

- 1. Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- 2. Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- 3. The total fund fees for the 12 month period to 31 December 2014 were 2.93%, which materially differ from the total fund fees for the 12 month period to 31 March 2014 of 2.02%. This material difference is due to the gearing fee and interest charged on the borrowed component following commencement of gearing the fund in November 2013.
- 4. Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme. The Membership fee was reduced from \$3.33 per month to \$3.00 per month from 1 July 2014.
- 5. The 'current position' title has changed to better reflect the role. The change in 'position title' is not a change in position.

Manager's certificate

In accordance with Regulation 41 of the KiwiSaver (Periodic Disclosure) Regulations 2013, Grosvenor Investment Management Limited certifies that:

- 1. the disclosure statement has been prepared for the purposes of the regulations;
- 2. to the best of its knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with the regulations and the information presented is accurate; and
- 3. the disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Grosvenor KiwiSaver Scheme.

On behalf of Grosvenor Investment Management Limited

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David Beattie Authorised Signatory

5 February 2015