

## Quarterly Disclosure Statement for 1 April 2013 to 31 March 2014

Name of KiwiSaver scheme: *Grosvenor KiwiSaver Scheme*  
Name of KiwiSaver fund: *Balanced Growth Fund*

### What is the purpose of this statement?

This statement provides key information about the **Grosvenor KiwiSaver Scheme's Balanced Growth Fund**. It tells you how the fund has performed and what fees it charged, and will help you compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

### Description of the fund

The Balanced Growth Fund invests primarily in a diversified basket of growth orientated investments such as New Zealand, Australian and international shares, with a modest allocation to income assets such as cash and fixed interest.

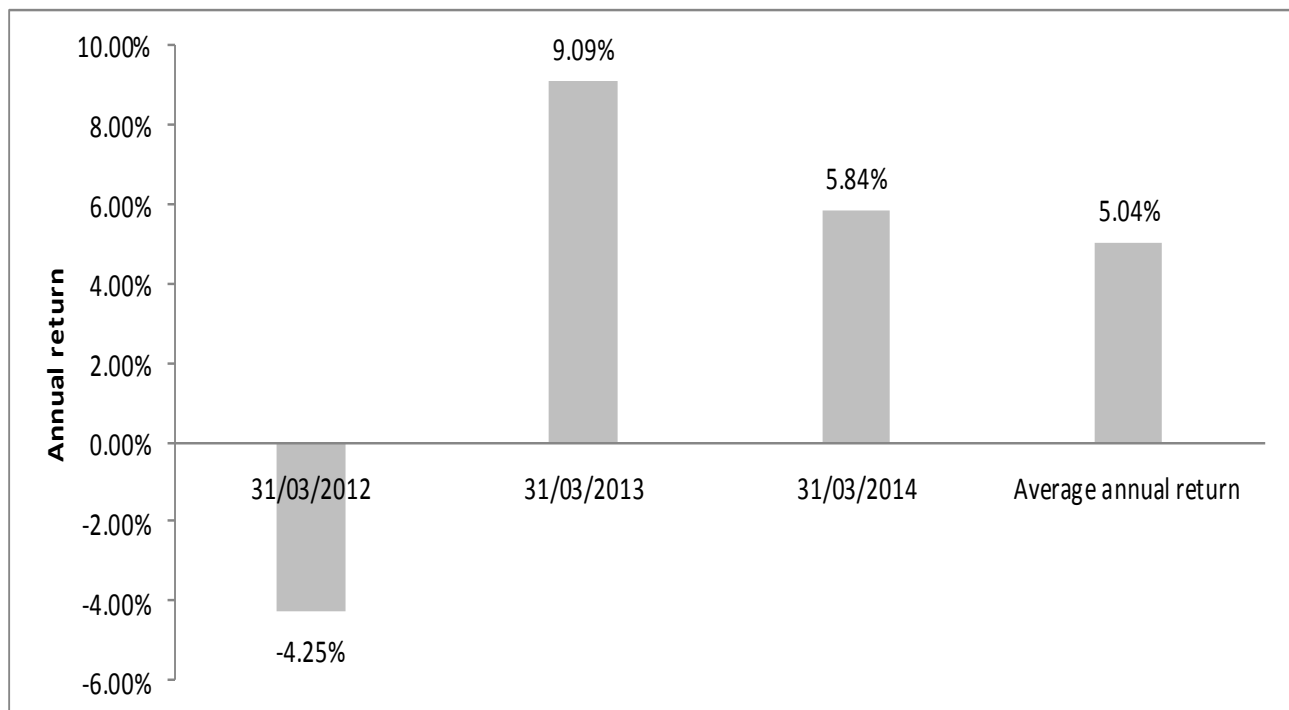
<b>Total value of the fund</b>	\$48,490,554
<b>Number of members in the fund</b>	6,202
<b>Date the fund started</b>	28 April 2010

### How has the fund performed?

	<b>Past year</b>
<b>Annual return (after deductions for fund fees and tax<sup>1</sup>)</b>	5.84%

### How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



### What fees were members charged?

The returns above are after deductions for **fund fees**<sup>2</sup>. These fees were last totalled up for the year to 31 March 2013 and were:

Total fund fees	1.27% of members' investments
<i>Which are made up of:</i>	
Annual management fee	1.13%
Performance-based fees	0.00%
Other fees and costs	0.14%

Members were also charged **membership fees**<sup>3</sup> of \$39.96 over the year to 31 March 2013.

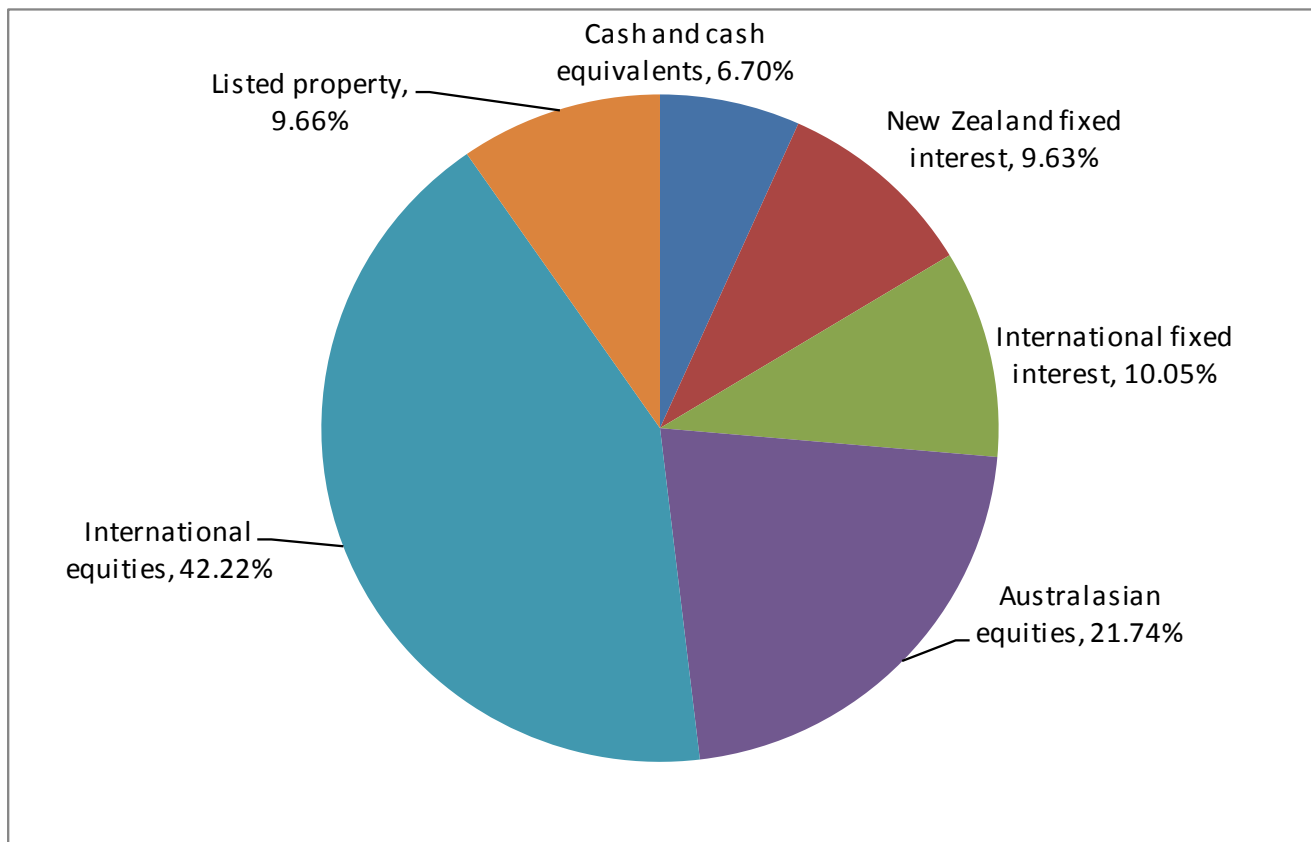
Members may also be charged fees for specific actions or decisions (e.g. a withdrawal fee). See <http://www.grosvenorkiwisaver.co.nz/media/11473/gks-is-sep2013.pdf> for more information about these fees.

### Example of how this applies to a member

Mr Smith had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Mr Smith received a return after fund fees and tax were deducted of \$584 (that's 5.84% of his initial \$10,000). Mr Smith also paid \$39.96 in membership fees. This gives Mr Smith a total return of \$544.04 for the year.

### What does the fund invest in? Actual investment mix

This shows the types of assets that the fund invests in.



### Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	5.00%
New Zealand fixed interest	10.00%
International fixed interest	10.00%
Australasian equities	22.50%
International equities	42.50%
Listed property	10.00%

### Top 10 investments

Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
Vanguard Int'l Shares Index Fund (NZD Hgd)	21.83%	Fund	Australia	
Cash deposit (ANZ)	6.70%	Cash and cash equivalents	New Zealand	AA-
Vanguard Int'l Shares Index Fund - R Class	6.47%	Fund	Australia	
Vanguard Int'l Credit Securities Index Fund (AUD Hgd)	5.03%	Fund	Australia	
Vanguard Int'l Fixed Interest Index Fund (AUD Hgd)	5.02%	Fund	Australia	
Vanguard Int'l Prop Sec. Index Fund (AUD Hgd)	4.82%	Fund	Australia	
Vanguard Emerging Markets Share Index Fund	2.06%	Fund	Australia	
Nomura TOPIX ETF	1.75%	Fund	Japan	
NZ Govt Stock 3.0% 15/04/2020	1.71%	New Zealand fixed interest	New Zealand	AA+
BHP Billiton Limited	1.34%	Australasian equities	Australia	

The top 10 investments make up 56.73% of the fund.

### Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position (years)	Previous or other position	Time in previous or other position
David Beattie	CIO and Joint CEO, Grosvenor Financial Services Group	13 years, 4 months	CIO, Westpac Financial Services	10 years, 2 months
Joe Byrne	Head of Investment Solutions, Grosvenor Financial Services Group	1 years, 3 months	Investment Manager, Goldridge Wealth Management	6 years, 9 months
Allan Yeo	Managing Director, Grosvenor Financial Services Group	15 years, 9 months	Associate Director, Barclays Bank plc	2 years
Rowan Calvert	Senior Research Analyst, Grosvenor Financial Services Group	3 years, 8 months	Surveillance Analyst, New Zealand Exchange	4 years, 10 months
Conrad Wong	Research Analyst, Grosvenor Financial Services Group	3 years, 1 month		

## Further information:

### Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Grosvenor KiwiSaver Scheme's annual financial statements for more information about the scheme's related-party transactions.

### Changes to trade allocation, execution and proxy voting policies

There have not been changes to the fund's proxy voting policy in the past three months. See <http://www.grosvenorkiwisaver.co.nz/media/11306/proxy-vote-philosophy.pdf> for more information about this policy. The fund does not have trade allocation and execution policies.

### Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

### Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at <http://www.grosvenorkiwisaver.co.nz/media/7192/kss10026-004-qdsmar2014-bqfund.csv>.

## Manager's certificate

In accordance with Regulation 41 of the KiwiSaver (Periodic Disclosure) Regulations 2013, Grosvenor Investment Management Limited certifies that:

1. this disclosure statement has been prepared for the purposes of the regulations;
2. to the best of its knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with the regulations and the information presented is accurate; and
3. this disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Grosvenor KiwiSaver Scheme.



David Beattie  
Authorised Signatory

23 April 2014

<sup>1</sup> Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.

<sup>2</sup> Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).

<sup>3</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme.